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Platform App Builder Dumps - Demo

Question: 1

Dream House Realty wants to make sure an opportunity has a field Expected_close_Date__c populated before it is allowed to enter the qualified stage.

How should an app builder solution this request?

- A. Record Type
- B. Validation Rule
- C. Activity History
- D. Page Layout

Answer: B

Question: 2

An app builder notices several Accounts converted from Leads are missing information they expected to be caught via Account validation rules.

What could be the source of this issue?

- A. The lead settings are allowing users to intentionally bypass validation rules.
- B. Account validation rules fail to validate on records converted from a lead.
- C. The lead settings are unchecked to require validation for converted leads.
- D. Lead validation rules fail to validate on records when they are being converted.

Answer: B

Question: 3

An app builder at Universal Containers wants to prevent users from creating new records on an Account related list by overriding standard buttons.

Which two aspects should the app builder consider before overriding standard buttons?

Choose 2 answers

- A. Standard buttons can be overridden with a Lightning component
- B. Standard buttons can be changed on lookup dialogs, list views, and search result layouts.
- C. Standard buttons that are unavailable for overrides can still be hidden on page layouts.
- D. Standard buttons can be overridden, relocated on the detail page, and relabeled.

Answer: A, C

Question: 4

The Service Manager provided the app builder with color code requirements for case age on open cases.

New cases populate a green circle

Day-old cases populate a yellow circle

Three day-old cases populate a red circle

How should an app builder implement this requirements?

- A. Quick Action
- B. Custom Button
- C. Formula Field
- D. Lightning Web Component

Answer: C

Question: 5

Universal Containers (UC) has a time-sensitive need for a custom component to be built in 4 weeks: UC developers require additional enablement to complete the work and are backlogged by several months.

Which option should an app builder suggest to meet this requirement?

- A. Use an AppExchange solution.
- B. Build a screen flow page.
- C. Build a Lightning record page.
- D. Use a Bolt solution.

Answer: A

Question: 6

Ursa Major Solar's service department gets requests for several types of services, such as installation, repair, and maintenance. Service managers need to be able to tell when maintenance was last done on an asset to help determine if they are meeting contract agreements, but the last maintenance date can be difficult to determine when there are many work orders related to the asset. They think it would be helpful to have a field auto-populated on the Asset record when a maintenance work order gets closed.

What tool should an app builder recommend to help meet this requirement?

- A. Visualforce
- B. Roll-up-summary
- C. Apex Trigger
- D. Flow

Answer: D

Question: 7

Northern Trail Outfitters wants to change a master-detail relationship on Account to a lookup relationship with a custom object Park. The app builder tries to reconfigure this but is unable to do so.

What could be causing this?

- A. The Account record includes Parks roll-up summary fields.
- B. The park records have existing formulas on the Account.
- C. The Park object needs at least one Master-Detail field for reporting
- D. The Account is included in a flow process on the Park object.

Answer: A

Question: 8

Ursa Major Solar has a lookup relationship between a custom Galaxy_c object and a custom Star_c object. An app builder wants to create a roll-up summary field that counts the total number of Star_c records related to each Galaxy_c record.

How would the current configuration impact the ability to achieve the desired result?

- A. The roll-up summary can be achieved by creating a formula field on the Galaxy_c object.
- B. The lookup relationship will need to be converted to a master-detail relationship before a roll-up summary field can be created
- C. The roll-up summary can be achieved by creating a formula field on the Star_c object.
- D. A roll-up summary field will need to be created on the Galaxy_c object with a field filter that selects all related Star_c records.

Answer: B

Question: 9

Service agents at Ursa Major Solar want a more condensed case view. Service agents also want to be able to modify the associated contact and account records from the case page layout on the Lightning record page.

Which two components should an app builder use to meet these requirements?

Choose 2 answers

- A. Related record
- B. Path
- C. Rich text
- D. Tabs

Answer: A, D

Question: 10

A sales rep at AW Computing is unable to find what they are looking for while scrolling through their Chatter feed.

How can a filter be utilized to show only posts from their key account and opportunity records?

- A. Create a Chatter group.
- B. Create Chatter bookmarks.
- C. Create a Chatter stream.
- D. Create a Chatter notification

Answer: C

Question: 11

Universal Containers is setting up Salesforce for the first time. Management wants the sales and marketing teams to have different navigation menus in the Salesforce Mobile App.

Which option is available to an app builder to satisfy this requirement?

- A. Create mobile navigation menus for both the sales and marketing profiles.
- B. Create roles for sales and marketing and assign a custom homepage layout for each role.
- C. Create public groups for sales and marketing and create mobile navigation menus for each group.
- D. Create sales and marketing apps and assign the respective profiles to each app.

Answer: A

Question: 12

Cloud Kicks wants to display 10 key fields at once in a separate section at the top of opportunity records on the desktop.

Which component should an app builder add to the record page to enable this functionality?

- A. Path
- B. Highlights Panel
- C. Custom Lightning Web Component
- D. Accordion

Answer: B

Question: 13

Universal Containers allows all employees to submit reviews for leadership using a custom object called Review. These Reviews should only be visible to the HR department and the employee who submitted the record.

Which three steps should an app builder take to properly control access to Reviews?

Choose 3 answers

- A. Remove Review Read permission from non-HR Department User Profiles. B. Set organization-wide default to Private.
- B. Add a Master Detail (User) field on the Review object.
- C. Create a criteria-based Sharing Rule for the HR Department.
- D. Disable Grant Access Using Hierarchies.

Answer: B, D, E

Question: 14

A recently refreshed partial sandbox at Cloud Kicks has no data in the custom object Shipping. Checking in production, there are two million rows of data in the object.

What could be the reason the data is missing?

- A. The sandbox is still populating data.
- B. The selected objects in the sandbox template.
- C. The sandbox was refreshed too early.
- D. The partial sandbox is at capacity.

Answer: B

Question: 15

The CFO wants to make sure that a deal with more than a 40% discount gets approved by the VP of Finance before a quote is sent to the customer

In which two ways can this be accomplished?

Choose 2 answers

- A. Launch a flow that uses a submit for approval action to submit deals for approval.
- B. Create a new approval process that has automatic submission enabled in the entry criteria.
- C. Create a new process with a submit for approval action to automatically submit deals for approval.
- D. Launch a new approval process that has automatic submission enabled as an initial submission action.

Answer: A, C